



Commercial Finance

Overview

The Tucker Ellis Commercial Finance Group has nearly a century of collective experience representing lenders in all aspects of commercial lending and real estate transactions. We also frequently represent companies in their borrowings—engagements that often involve complicated deal structures, private equity firms, and challenging collateral issues.

Our clients, including foreign and domestic commercial banks, investment banks, and insurance companies, depend on our attorneys' savvy business acumen, legal skill, and practical knowledge to help them accomplish their goals. We know how to navigate the vast and complex landscape of commercial finance, and we take the time to understand our clients' issues, providing well-grounded solutions to efficiently complete their deals.

We deliver services to our clients in the most cost-effective way, using a creative and flexible approach. From fee caps to set fees to a variety of alternative fee arrangements, we incorporate the structure that works best for our clients.

Our commercial finance attorneys work closely with the members of our Public and Structured Finance, Mergers and Acquisitions, and Real Estate groups to create a unique overall finance practice with a level of sophistication that distinguishes us from other firms.

AREAS OF EMPHASIS

- Asset-based lending
- Acquisition finance
- Healthcare finance
- Mezzanine finance
- ESOP loans
- Syndicated loans
- Equipment leasing
- Construction lending
- Letter of Credit facilities (domestic and international)
- Real estate finance
- Loan workouts and restructuring
- Floor plan financing

Experience

- Represented TriState Capital Bank as the sole lender on a \$10,250,000 credit facility for the refinancing of the Tyler Village complex in Cleveland, Ohio

- Guided client KeyBank Real Estate Capital on the documentation and closing of a \$60-million senior secured revolving credit facility; secured by mortgages on 11 separate veterinary offices and related facilities across nine different states, the facility includes an accordion feature permitting expansion of the revolver to a maximum credit facility of \$150 million
- Represented KeyBank Real Estate Capital on the documentation and closing of a \$25-million senior mortgage secured revolving credit facility secured by self-storage and manufactured home properties in Texas, Wyoming, and North Dakota, and including an accordion feature permitting expansion of the facility up to \$40 million
- Advised KeyBank Real Estate Capital on the documentation and closing of a \$95-million senior mortgage secured revolving credit facility, initially secured by five office properties located in Texas and including an accordion feature permitting expansion of the facility up to \$150 million
- Represented a national bank in connection with a global construction company borrowing group in a syndicated loan and letter of credit facility for worldwide projects in the United States, China, India, and Canada
- Represented a national service company in its syndicated loan facility for working capital and shareholder divestitures
- Represented a national bank in connection with its acquisition loan facility with a national aviation parts manufacturer
- Representation in connection with the issuance of \$75 million in deeply subordinated notes in institutional private placement
- Represented a national bank in connection with its loan facility with an industrial equipment dealer
- Represented a national bank in connection with its syndicated loan facility for a specialty chemical manufacturer
- Representation in connection with the issuance of \$50 million in capital securities (trust originated securities) in private placement by a financial institution
- Represented a national bank in its numerous loans to private equity-held portfolio companies for working capital and acquisition financing
- Represented a manufacturer in the food services industry in its working capital and acquisition loan facility
- Assisted in restructuring senior notes in default, including guarantees by non-bank subsidiaries and security interests in non-bank assets
- Represented a national bank in connection with loan facility and workout for a global stamping company with locations in the United States, China, and Latin America